



Dionisie TERNOVSCHI

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Ungheni, 3600 Republic of Moldova

Professional Summary



Visionary leader with a proven track record as Deputy Mayor of Ungheni from 2019-2023, elected as President of Ungheni District in 2023, dedicated to steering the district towards a prosperous future within the EU standards. Adept at fostering collaboration and consensus-building among diverse stakeholders to drive impactful initiatives. Known for championing a staunchly pro-European agenda, committed to leveraging the district's resources and potential, fostering trustful external partnerships to strengthen its integration with the broader European community.

Skills

Leadership Team Building	Organizational Leadership
Strategic Planning	Operational Excellence
Crisis Management	Negotiation
Staff Management	Effective communication
Capital and Resource Management	Strategic Visioning

Languages

Romanian, Russian, Italian: Native language

English:  B2	French:  B1
Upper intermediate	Intermediate

Work History

12/2023 - Current
President of Ungheni District
Ungheni District Council, Ungheni, Moldova

Provide strategic direction and leadership to ensure the effective functioning of the district government, including the following areas: education, agriculture, construction and development, economy, as well as the investment attraction and project implementation.

- Develop and implement strategies to promote economic growth, tourism, attract investment, and create job opportunities within the district.
- Oversee the preparation and execution of the district budget in collaboration with relevant departments and stakeholders.
- Identify and pursue funding opportunities from government grants, private investors, and international organizations to support infrastructure and economic development projects.
- Represent the district's interests in meetings, conferences, and negotiations with external stakeholders, including regional and national authorities and twinning cities from abroad.
- Support initiatives to improve access to education, healthcare, housing, and other essential services for all residents.

12/2019 - 12/2023

Deputy Mayor

Ungheni City Hall, Ungheni, Moldova

- In charge of the center beautification plan within the EU4Moldova programme, overseeing a budget over 1M EUR. This resulted in: renovation of 1.2 km, of a four-lane thoroughfare along the main street, 7000 m² of sidewalk, and a fully reconstructed city square including a newly built fountain.
- Coordinated cross-border projects resulted in the construction of 20-km long bike lanes and of a new tourist center accommodating public services.
- Secured external funds for the Ukrainian refugee crisis management (totaling over 500,000 EUR) from international organizations such as UNHCR, IOM, and UNICEF.
- Oversaw the successful implementation of key outcomes such as: the renovation of a community center (250,000 EUR), thermal insulation projects for kindergartens (60,000 EUR), and the construction of 10 playgrounds (150,000 EUR) across the town.
- Successfully led the city's response efforts to mitigate the impacts of the pandemic (COVID 19) on residents, businesses, and communities: coordinating emergency response efforts, including the procurement and distribution of medical equipment, food, and essential goods to individuals and families in need.

01/2012 - 11/2019

Chief of Operations

Ltd "TDV Group", Ungheni, Moldova

- Drove revenue growth by identifying new business opportunities and forging strategic partnerships.
- Oversaw all import-export activities
- Participated at international exhibitions in East-Asia
- Financial responsibility over 3 stores

01/2008 - 01/2012

Procurement Manager

Ltd "IDS Distribution", Italy

- Developed strong relationships with key suppliers, resulting in improved communication, better pricing, and reliable delivery schedules.
- Led cross-functional teams in the development of procurement strategies for major projects, ensuring alignment with business objectives
- Oversaw marketing and merchandising responsibilities

Education

01/2002 **Bachelor Degree, Marketing, Valahia University, Târgoviște, Romania**

01/1999 **High School Diploma, Liceul Teoretic "V. Alecsandri", Ungheni, Moldova**

Affiliations

- JCI Ungheni (Junior Chamber International) – Active member, Senator (former 2019 President)
- Master of Sport of Moldova in Trampoline (Multiple national champion and holder of multiple international titles, 1990-2000)

Study Visits

- 2024, European Parliament, Specialized conference for absorption of EU funds, Bruxelles, Belgium
- 2024, Euroregion Siret Prut Nistru, absorption of funds and good practices, Romania, Iasi
- 2024, Maramures County Council, Best practices on IDA and DMO, Maramures Romania, Baia Mare
- 2023, UNICEF, Climate and Energy Challenges, Poland, Bielsko-Biala, Cieszyn, Balice
- 2023, Cluj-Napoca City Hall, Smart City, Romania, Cluj
- 2022, Georgia and Armenia, Bridge between West and East, Tbilisi, Tskaltubo, Yerevan
- 2022, EU4Moldova: Focal Regions Programme, Corporate Social Responsibility, Estonia, Tallinn, Rakvere, Jogeva
- 2022, Center Regional Development Agency, Best practices from growth pole cities, Romania, Brasov, Alba Iulia, Sibiu
- 2022, EVA Programme, Social assistance and protection of women's and children's rights, Austria, Vienna

Training

- 2024, International Mayors Summit, European funds, rebuilding Ukraine, digitalization of public services, Danceni
- 2024, Action and Solidarity Party, Party building, creation of local organizations, Moldova, Chisinau
- 2024, Government of Moldova, Interreg, cross-border instrument for EU funding, Moldova, Chisinau
- 2024, IDEP, Boosting the absorption of EU funds by Moldova - Romania, Bucharest
- 2024, Action and Solidarity Party, Best practices on attracting EU funds in Oradea and Cluj Napoca, Moldova, Chisinau
- 2023, UN, Urban 20 Mayoral Summit, India, Ahmedabad
- 2023, UNICEF, ReLEVAnt, multidisciplinary teams making a difference, Moldova, Chisinau
- 2023, JCI Europe, Balkan Conference, regional challenges and opportunities, Moldova, Chisinau
- 2022, Embassy of France, IDA- future of inter-community development, Moldova, Chisinau
- 2022, UNDP, Migration and Local Development, Moldova, Costesti
- 2022, EVA Programme, Promoting Gender Equality, Moldova, Chisinau
- 2022, Regional development Agency, SMART City in action, Romania, Ciugud, Blaj
- 2022, UNICEF, Committee on Urban Development Housing and Land Management, San-Marino
- 2019, JCI, Business Training Mixology, Romania, Bucharest
- 2019, Junior Chamber International, Leadership Academy, Malmo Sweden, Malmo